

SOUTH TOWN

## COMMERCE CO CULTURE COMI COMMUNITY C



#### PROPERTY INFO

BUILT 1986

REDEVELOPED 2018

STORES

TOTAL CENTER GLA 1,358,758 SF

110

ANNUAL VISITORS 7.6 MILLION

PARKING SPACES 6,872

#### **ANNUAL SALES**

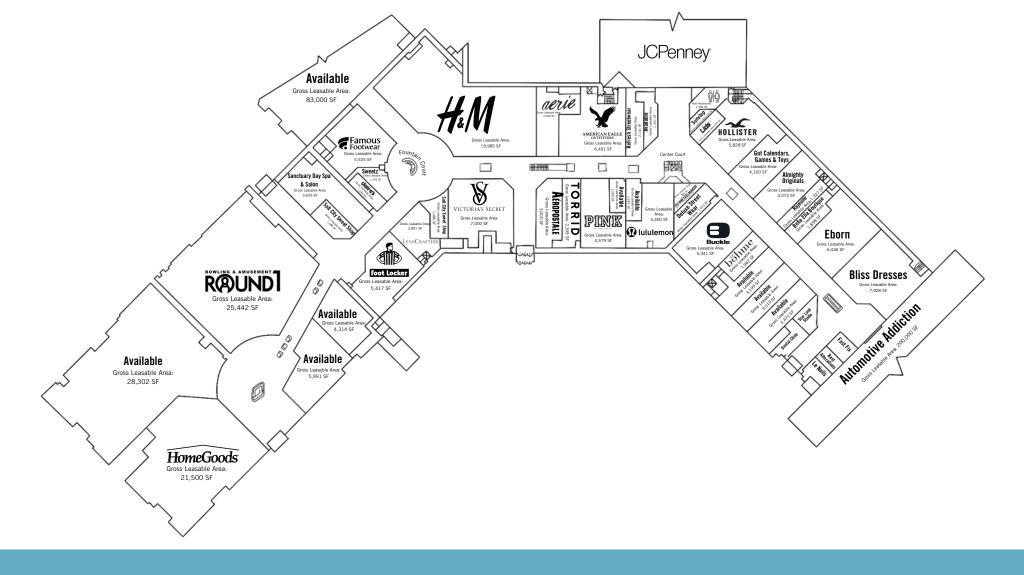
RETAIL \$173 MILLION
RESTAURANT \$34 MILLION

Welcome to the Shops at South Town, newly renovated and one of Utah's largest shopping destinations with nearly 1.3 million square feet of retail space.

The Shops at South Town offers a superior one-stop shopping experience with over 100 retail, dining, and entertaining options. You will find the latest trends from popular brands, including H&M, HomeGoods, JCPenney, as well as fashion favorites from an extensive lineup of local boutiques. Grab a bit in our Dining Terrace and enjoy family-friendly amenities and entertainment, including interactive media experiences and Round1 Bowling and Amusement.

In 2018 a multi-million-dollar renovation was completed, which transformed the shopping center. Exterior and interior public art created by local and world-renowned artists increases visibility, promotes community engagement and celebrates the unique location as a gathering area at the basecamp of the Wasatch Mountains. A rejuvenated interior boasts natural sunlight and landscaping, exposed beams, contemporary storefronts, and state-of-the-art technology, separating The Shops at South Town from other centers in the market.





LOWER-LEVEL SITE PLAN





**JCPenney** 





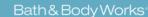


















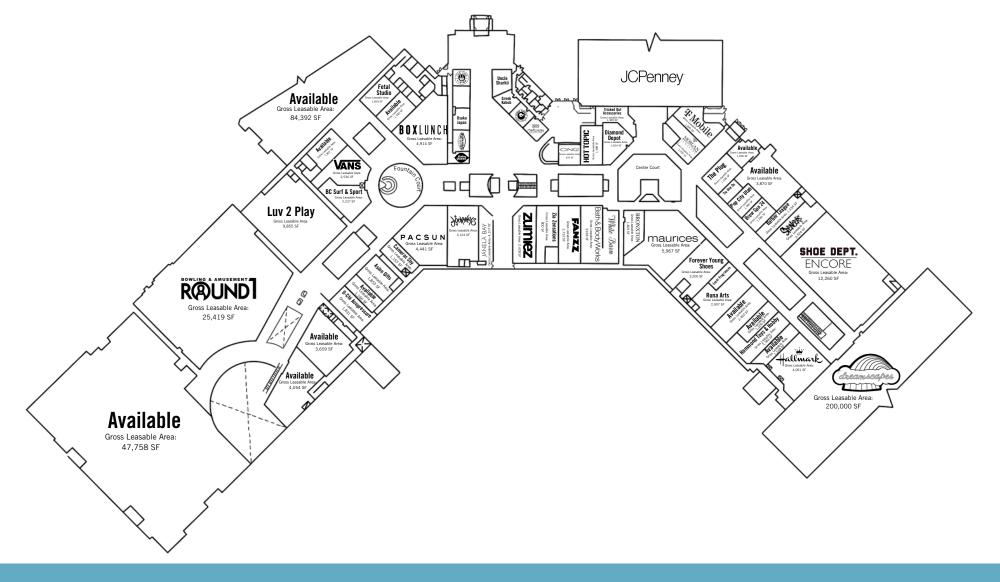






ETHAN ALLEN





UPPER-LEVEL SITE PLAN

**Buckle B** 

H&M

**JCPenney** 

<u>AEROPOSTALE</u>



























ETHAN ALLEN



SHOPS AT SOUTH TOWN

## Generates \$173+ Million in sales annually

### Boasts over **\$34 Million** in restaurant sales annually

HOUSEHOLDS & EDUCATION - 10-MILE RADIUS









204,000+ College or Graduate Degree
66,000+ Graduate or Professional Degree
523,000+ High School Graduate or Higher



\$110,000 - \$120,000 Family Income

OCCUPATION - 10-MILE RADIUS





#### LOCAL DEMOGRAPHICS

	3-MILE	5-MILE	10-MILE
POPULATION	111,225	311,667	887,573
TOTAL HOUSEHOLDS	38,538	103,067	289,951
AVG. HOUSEHOLD INCOME	\$105,401	\$117,793	\$110,228

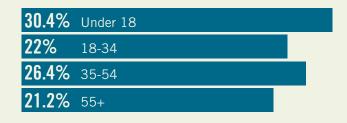
## Estimated **7.6 million** shoppers per year.

416,000 shoppers per month - 96,000 shoppers per week
63% of shoppers live in 10 mile radius
83% of shoppers live in 30 mile radius

In Salt Lake County, our **\$4.62 billion** visitor economy represents 46% of the State's **\$10.1 billion** visitor economy.

AGE- 10-MILE RADIUS





## NEARBY UNIVERSITIES NEARBY UNIVERSITIES NEARBY UNIVERSITIES NEARBY UNIVERSITIES

Nestled at the base of the Wasatch Mountains, Utah is home to several excellent educational institutions. University of Utah, Westminster College, Utah Valley University, and Brigham Young University educate 105,000+ students that reside within 30 miles of The Shops at South Town.

UNIVERSITY OF UTAH



BRIGHAM YOUNG UNIVERSITY



UTAH VALLEY UNIVERSITY



The University of Utah is a public research university in Salt Lake City, Utah. It is the flagship institution of the Utah System of Higher Education.

Brigham Young University is a private research university located in Provo, Utah. The university is accredited by the Northwest Commission on Colleges and Universities.

Utah Valley University is a public university in Orem, Utah. UVU offers master's, bachelor's, and associate degrees. Previously called Utah Valley State College, the school attained university status in July 2008.

### SOUTH TOWN

SANDY, UT

Located south of the Salt Lake City metropolitan area

16 MILES

South of downtown Salt Lake City

**EASY ACCESS** 

to major highways 1-I5 and I-215

185,000+

vehicles passing daily

328,658

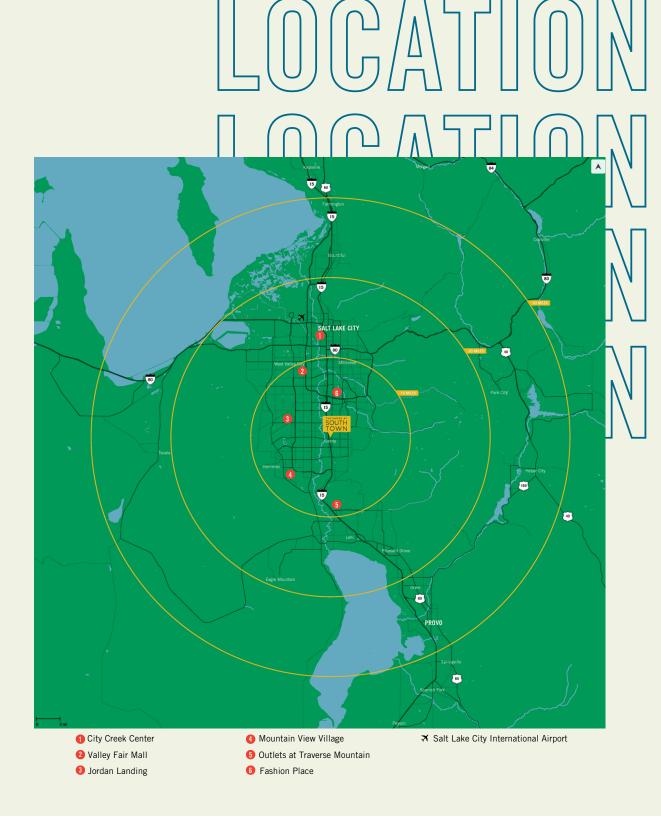
employees within 10 miles

20+

nearby apartment buildings

10+

nearby hotels





#### **CAIRNS PROJECT**

Sandy City's vision for the downtown district is to become the "ultimate base camp" for the surrounding mountains and amenities. Their vision for the next 30 years is to bring a ski resort feel to the area, while bringing new entertainment and restaurants to the Salt Lake Valley, allowing higher density projects to develop within the shown area.

#### With a planned 20-million square feet of development, the city center plan includes:

- + A variety of housing options, hotels, office and retail
- + New trails
- + Enhanced transportation to minimize congestion and ample walkable event parking
- + A bustling arts and entertainment scene

## A CENTRAL GATHERING PLACE

The Shops at South Town offers a memorable destination, experiential, energetic, and fun with an enhanced shopping experience by engaging the community and activating the center with entertainment and excitement for guests of all ages. We invite you to visit our Dining Terrace to enjoy one of the fan-favorite casual dining options, take in the view of the majestic Wasatch Mountains from our family-friendly seating area and let the kids play a game on our interactive kid's game wall.















**COMMUNITY ART SHOW** 

CHRISTMAS CONCERTS

MOM'S NIGHT OUT

BACK TO SCHOOL CONTEST

#### Community Programming and Signature Events

120+ ANNUAL CENTER **ACTIVATIONS** 

5+ SIGNATURE EVENTS PER YEAR

50K+ **ATTENDEES** PER YEAR

PHOTOS WITH SANTA



ARMED FORCES FAMILY DAY







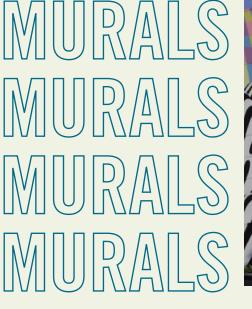


# PUBLIC ART PUBLIC ART PUBLIC ART PUBLIC ART

To enhance and activate the property's exterior façade, a firstof-its kind art partnership with Sandy City, Visit Salt Lake and Utah Arts Alliance came to life.

Envisioning blank exterior walls as an opportunity to cultivate the arts created a synergy between the center's picturesque backdrop and the property's urban meets mountain theme.

The murals feature three artists serving as a tangible touchpoint inspiring ongoing community engagement and fueled a citywide, city-funded arts initiative.













The Shops at South Town represents the charm and adventure that embodies the Utah lifestyle.



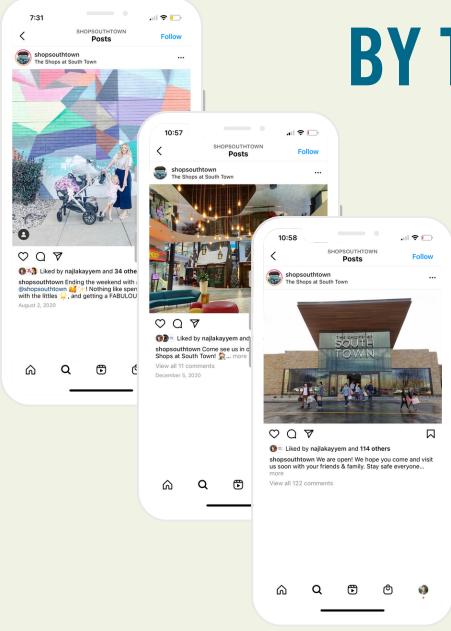




24/7 SECURITY PRESENCE

PUBLIC ART MAGNIFICENT TENANT MIX





## BY THE NUMBERS

**FACEBOOK** 

**11,100+** Page Likes

147,800+ Reach

**INSTAGRAM** 

**3,100+** Total Followers

**39,000+** Impressions

**EMAIL** 

**87,300+** Total Subscribers

SMS

**34,100+** Total Subscribers

WFBSITF

12,000+ Average Monthly Visits

**15,400+** Average Monthly Sessions

**36,900+** Average Monthly Page Views

#### **LEASING**

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#### MARKETING & BUSINESS DEVELOPMENT

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#### PACIFIC RETAIL



#### **#SHOPSOUTHTOWN**

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